

Introduction to the SAP S/4 HANA SD Module and the consultant's role



Description:

The SAP SD module manages sales and distribution activities and plays a central role in the growth of companies. With Aymax Academy, learn about the SD module from our business experts. Thanks to this course, you will master the basics module and take your first step towards becoming an SAP SD consultant.



Training objectives:

- Discovering the SAP consultant profession
- Knowledge of SAP project management
- Essential knowledge of SAP S/4HANA ERP
- Mastering the organizational structures related to the SAP SD module
- Understanding the basic data related to the SD module
- Understanding the main business flows of the SD module and their integrations



Profile:

- Engineering and university students
- Professionals Seeking Career Transition
- SAP users



Requirements:

- Basic knowledge of computer science
- Minimum requirement Bachelor's degree



Assessment and monitoring:

- Self-assessment by a multiple-choice questionnaire (MCQ).
- An assessment of learner satisfaction at the end of the course and a follow up assessment 3 months after its completion...
- Training certificate issued to the learner

Reference: SD-001

Level:
Beginner

Inter:
Check the dates of upcoming sessions on our website

Language:
English | French

Duration: 3.5 days
(24.5 hours)

Intra:
Course fees and dates available upon request

2680 € excl. tax



Teaching methods:

- The course consists of theoretical inputs, practical demonstrations, insights, and use cases.
- Access to a personal account on our e-learning platform
- Digital educational documentation provided during the course
- Attendance is recorded at the beginning of each session



Instructor profile:

All our training courses are led by experienced consultant-trainers recognized by their peers. Our trainers are certified in each of their modules and share their consulting experience through training sessions.



Detailed program:

The SAP consultant's job

- Challenges and objectives of SAP consulting
- The SAP consulting professions
- SAP project management
- Self-assessment

Introduction to SAP

- Overview of ERP S4/HANA and SAP SD module
- General principles and organizational structure
- Understanding the sales and distribution business process
- Introduction to the SAP user interface
- Self-assessment

Master data management

- Customer master data
- Article master data
- Master data customer-material info record
- Price master data
- Understanding the impact of master data on SD processes
- Self-assessment

Pre-sales and contract management

- Request for quotation management
- Customer quotation management
- Sales contract management
- Self-assessment

Sales order management

- Sales order document
- Key order functionalities
- Availability check
- Other concepts (passenger sales, free sales, service sales)
- Self-assessment

Customer delivery management

- Stock management
- Delivery management
- Self-assessment

Customer invoice management

- Invoice document
- Credit memo and debit memo
- Self-assessment
- Conclusion